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UNITED STATES

ECURITIES AND EXCHANGE COMMISSIONED Washington, D.C. 20549

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ANNUAL AUDITED REPORT FORM X-17A-5 PART III

1 4 2002

SEC FILE NUMBER

8- 51139

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	MM/DD/YY	AND E	NDING _	MM/DD/YY	<u>-</u>
A. RE	EGISTRANT IDI	ENTIFICATION		·	
NAME OF BROKER-DEALER:					
				OFFICIAL USE 45076	ONLY
BERMAN COHN, LLC	•			FIRM ID. N	 O.
ADDRESS OF PRINCIPAL PLACE OF BU	SINESS: (Do not us	e P.O. Box No.)			
2350 Taylor Street	•			i de la companya de La companya de la co	
	(No. and Stree	et)			•
San Francisco	CA			94123	
(City)	(State)			(Zip Code)	
NAME AND THE PROOF ARROWED OF T	EDGON TO CONT	A COT IN I DEC A DE	TO THE	DEDODE	
NAME AND TELEPHONE NUMBER OF P	ERSON TO CONT.	ACT IN REGARD			
Marc L. Berman				15/345-1450	
	·		(4	Area Code — Telephone No).)
B. ACC	COUNTANT ID	ENTIFICATION			
INDEPENDENT PUBLIC ACCOUNTANT V	whose opinion is con	tained in this Repo	1*		-
Markle, Stuckey, Hardes					•
	me — if individual, state last,	first, middle name)			
101 Larkspur Landing Cr		Larkspur,	CA	94939	
	• • 11200 .	- ,			ip Code)
(Address)	(City)	(5	itate)	Z	ap code,
		(\$	•		ap code,
CHECK ONE:		2)	PRC	CESSED	ap Code)
		(\$	PRC		up Code)
CHECK ONE: ☑ Certified Public Accountant	(Ciry)		PRC D FEE	CESSED 2 2 2002	y code)
CHECK ONE: ☑ Certified Public Accountant ☐ Public Accountant	(City) States or any of its	possessions.	PRC P FEE	CESSED	
CHECK ONE: ☑ Certified Public Accountant ☐ Public Accountant	(Ciry)	possessions.	PRC P FEE	CESSED 3 2 2 2002 OMSON	

*Claims for exemption from the requirement that the annual report be covered by the openion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See section 240.17a-5(e)(2).



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OATH OR AFFIRMATION

Ţ		Marc L. Berman, swear (or affirm) that, to the
be:	st of	f my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of BERMAN COHN, LLC, as of
		December 31, 2001, are true and correct. I further swear (or affirm) that neither the company
		y partner, proprietor, principal officer or director has any proprietary interest in any account classified soley as that of
a c		omer, except as follows:
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	_	
	_	A. 12
,		Mul Laller
		Signature
		AMTHOR
		Title Title
	<	
		A Notary Public
		Esp. Date Notary Public Nov. 09th 2005 NIRAJ PATEL Comm. # 1329253
		U) (NOTARY PUBLIC - CALIFORNIA ()
		Alameda County My Comm. Expires Nov. 9, 2005
Thi	is rej	port** contains (check all applicable boxes):
X		Facing page.
X		Statement of Financial Condition.
X	• •	Statement of Income (Loss).
X		Statement of Changes in Financial Condition.
\square	(e)	Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietor's Capital.
\mathbf{x}	(f)	Statement of Changes in Liabilities Subordinated to Claims of Creditors.
\mathbf{x}	(g)	Computation of Net Capital
\mathbb{Z}	(h)	Computation for Determination of Reserve Requirements Pursuant to Rule 15c3-3.
\square		Information Relating to the Possession or control Requirements Under Rule 15c3-3.
\square X	(j)	A Reconciliation, including appropriate explanation, of the Computation of Net Capital Under Rule 15c3-1 and the
		Computation for Determination of the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	(k)	A Reconciliation between the audited and unaudited Statements of Financial Condition with respect to methods of con-
		solidation.

**For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).

(n) A report describing any material inadequacies found to exist or found to have existed since the date of the previous audit.

🕏 (l) An Oath or Affirmation.

☐ (m) A copy of the SIPC Supplemental Report.

Financial Statements

and Supplemental Information

Years ended December 31, 2000 and 2001

with

Reports of Independent Auditors

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Report of Independent Auditors

The Members Berman Cohn, LLC

We have audited the accompanying statement of financial condition of Berman Cohn, LLC, as of December 31, 2001 and 2000, and the related statements of income, members' equity and cash flows for the years then ended. These financial statements are the responsibility of the management of Berman Cohn, LLC. Our responsibility is to express an opinion on these financial statements, based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Berman Cohn, LLC as of December 31, 2001 and 2000, and the results of its operations and the changes in its members' equity and cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was primarily for the purpose of forming an opinion on the basic financial statements taken as a whole. The accompanying supplemental information is presented for purposes of additional analysis and is not a required part of the basic financial statements. The supplemental information is required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the same auditing procedures applied in the audits of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements, taken as a whole.

Markle Stuckey Hardesty & Bott

January 17, 2002

Berman Cohn, LLC Statement of Financial Condition December 31, 2001 and 2000

	Assets	•	1004	,	2000
Current assets		₹	<u> 1001</u>	4	2000
Cash and cash equivalents		\$	28,432	\$	19,085
Investments, at cost					,
NASD warrants (1,500)			20,100		20,100
Saronix, LLC units (40,000 preferred, 35,294 common)			40,000		40,000
Total assets		\$	88,532	\$	79,185
Liabilities a	and Members' Eq	uity			
Current liabilities		44			
Accounts payable		\$	-	\$	· -
Members' equity					
Capital contributions			40,100		40,100
Retained earnings	,		48,432		39,085
Total members' equity			88,532		79,185
Total liabilities and members' equity		\$	88,532	\$	79,185

See accompanying notes

Berman Cohn, LLC Statement of Income Years ended December 31, 2001 and 2000

Revenues		2001		2000
Commissions and fees Interest income	\$	357,326 536	\$	160,650 44
Other income		42,945		1,200
Total revenues		400,807		161,894
Expenses				
Auto and travel		45,577		36,263
Insurance	•	570		356
Equipment rental		1,128		1,128
Database		2,370		1,242
Dues and subscriptions		3,780		4,142
Entertainment and promotion		21,431	•	14,233
Interest and finance charges		3		5,014
Office supplies		14,011		1,782
Postage and delivery		1,303		1,970
Printing and reproduction		216		571
Professional fees		5,850		2,718
Regulatory fees	,	980		1,755
Rent		9,140		15,673
Secretarial expenses		6,497		2,513
Taxes and licenses		1,350		820
Telephone	· .	16,222	· 	14,031
Total expenses		130,428		104,211
Net income	\$	270,379	\$	57,683

See accompanying notes.

Berman Cohn, LLC Statement of Members' Equity Years ended December 31, 2001 and 2000

Palanas		Capital contributions		Retained earnings (deficit)		Total members' <u>equity</u>
Balances, December 31, 1999	\$	20,000	\$	(10,767)	\$	9,233
Capital contributions		20,100		-		20,100
Distributions to members		-		(7,831)		(7,831)
Net income	·	-		57,683		57,683
Balances, December 31, 2000		40,100		39,085		79,185
Distributions to members		· -		(261,032)		(261,032)
Net income				270,379		270,379
Balances, December 31, 2001	\$	40,100	\$	48,432	\$	88,532
2000111201 01, 2001	<u> </u>	70,100	-	-10,402		00,002

See accompanying notes.

Statement of Cash Flows Years ended December 31, 2001 and 2000

Cash flows from operating activities		2001		2000
Net income	\$	270,379	\$	57,683
Adjustments to reconcile net income to net cash provided by operating activities				·
Fees paid in the form of LLC units		-		(40,000)
Net cash provided by operating activities		270,379		17,683
Cash flows from financing activities				
Member capital contributions		<u> -</u>		20,100
Member distributions		(261,032)		(7,831)
Net cash provided by financing activities		(261,032)		12,269
Cash flows from investing activities				
Investment in NASD warrants		-		(20,100)
Net increase in cash and cash equivalents		9,347	·	9,852
Cash and cash equivalents, beginning of year		19,085		9,233
Cash and cash equivalents, end of year	\$	28,432	\$	19,085
Supplemental disclosure Cash paid during the year for interest Cash paid during the year for income taxes	\$ \$	3 800	\$ \$	5,014 800

See accompanying notes.

Notes to Financial Statements
December 31, 2001

Note 1 - Summary of significant accounting policies

Basis of presentation

Berman Cohn, LLC (the Company) is a California LLC formed in July 1998. In February 1999, the Company registered as broker-dealer with the Securities Exchange Commission and became s a member of the National Association of Securities Dealers.

The Company's activities consist principally of its role as an intermediary and advisor in merger and acquisition transactions. Accordingly, the Company claims exemption from Securities Exchange Commission Rule 15c3-3 because it does not carry customer funds or handle customer securities.

Basis of accounting

The Company maintains its books on the accrual basis of accounting.

Cash and cash equivalents

For purposes of the statement of cash flows, cash and cash equivalents consist of amounts on deposit with a commercial bank in a non-interest bearing account, available on demand.

Income taxes

The Company has elected to be taxed as a limited liability company in a manner similar to the taxation of a partnership. The Company is not subject to federal or state taxes on income. Instead, the members include their respective shares of the Company's taxable income or loss in their individual income tax returns.

Use of estimates

The Company prepares its financial statements in accordance with generally accepted accounting principles. The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect amounts and disclosures reported in these financial statements. Actual results could differ from those estimated.

Advertising costs

Costs incurred for producing and communicating advertising are expensed when incurred.

Notes to Financial Statements (continued) December 31, 2001

Note 1 - Summary of significant accounting policies (continued)

Estimated fair value of financial instruments

Statement of Financial Accounting Standards No. 107, "Disclosure about Fair Value of Financial Instruments," requires the disclosure of the fair value of financial instruments, including assets and liabilities recognized on the Statement of Financial Condition. Management estimates that the aggregate net fair value of financial instruments recognized on the Statement of Financial Condition (including receivables, payables and accrued expenses) approximates their carrying value, as such financial instruments are short-term in nature, bear interest at current market rates or are subject to repricing.

Investments

The Company records its investment in certain not readily marketable securities at cost. Accordingly, distributions or dividends are recorded as income on receipt. During the year ended December 31, 2001, distributions from investments totaled \$42,945, which amount is included in other income in the accompanying financial statements.

Note 2 - Transactions with members

The Company occupies office space and receives certain other administrative services provided by its members at no cost.

The Company's members also incur, and pay currently for, expenses related to transactions in process. If the transactions close and generate revenue to the Company, certain of the expenses may be reimbursed to the members. If the transactions do not close, the expenses remain those of the members. Accordingly, such costs are recorded as paid.

Note 3 - Net capital requirement

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (Rule 15c3-1), which requires the maintenance of a minimum net capital, as defined, and a ratio of aggregate indebtedness to net capital not exceeding 15 to 1.

Supplemental Information Pursuant to Rule 17a-5 of the Securities Exchange Act of 1934

Statement of Changes in Liabilities Subordinated to Claims of General Creditors Year ended December 31, 2001

Balance, December 31, 2000	\$ -
Increases (decreases)	 _=
Balance, December 31, 2001	\$ _

Computation of Net Capital Under Rule 15c3-1 of the Securities and Exchange Commission December 31, 2001

Net Capital Total members' equity Subordinated liabilities Non-allowable assets Haircut	\$ 88,532 - - 60,100
Net capital	\$ 28,432
Total Aggregate Indebtedness	
Total aggregate indebtedness	<u>\$</u> -
Computation of Basic Net Capital Requirement Minimum net capital required (6-2/3% of total aggregate indebtedness)	<u>\$</u> _
Minimum dollar net capital requirement of reporting broker	<u>\$ 5,000</u>
Net capital requirement	\$ 5,000
Excess net capital	<u>\$ 23,432</u>
Excess net capital at 1000% (Net capital less 10% of aggregate indebtedness)	\$ 23,432

Reconciliation Pursuant to Rule 17a-5(d)(4)
December 31, 2001

Reconciliation with Company's Computation (Included in Part IIA of Form X-17A-5 as of December 31, 2001)

Net capital, as reported in Company's Part IIA (Unaudited) FOCUS Report	\$ 28,432
Audit adjustments	
Net capital, as reported herein	\$ 28,432
Aggregate indebtedness, as reported in Company's Part IIA (Unaudited) FOCUS Report	\$ -
Audit adjustments	· · ·
Aggregate indebtedness, as reported herein	<u>\$</u> -

Computation for Determination of Reserve Requirements Under Rule 15c3-3 of the Securities and Exchange Commission December 31, 2001

The computation for determination of the reserve requirements under Exhibit A of Rule 15c3-3 of the Securities and Exchange Commission has not been prepared because the exemption under Reg. Section 240, 15c3-3 (k)(i)(C) is met.

Berman Cohn, LLC

Information Relating to Possession or Control Requirements
Under Rule 15c3-3 of the Securities and Exchange Commission
December 31, 2001

A supplementary report pursuant to Rule 17a- 5(d)(4) and the information relating to possession or control requirement under Rule 15c3-3 are not required under Rule 17a- 5(e)(1)(i)(A) and Rule 15c3-3(k), respectively.



Report of Independent Auditors on Internal Accounting Control Required by SEC Rule 17a-5

The Members
Berman Cohn, LLC

We have audited the financial statements of Berman Cohn, LLC for the year ended December 31, 2001, and have issued our report thereon dated January 17, 2002. As part of our audit, we made a study and evaluation of the Company's system of internal accounting control to the extent we considered necessary to evaluate the system as required by generally accepted auditing standards. The purpose of our study and evaluation, which included obtaining an understanding of the accounting system, was to determine the nature, timing and extent of the auditing procedures necessary for expressing an opinion on the financial statements.

We also studied the practices and procedures followed by the Company in making the periodic computations of aggregate indebtedness and net capital under rule 17a-3(a)(11) and the procedure for determining compliance with the exemptive provisions of rule 15c3-3. We did not review the practices and procedures followed by the Company in making the quarterly securities examinations, counts, verifications and comparisons, and the recordation of differences required by rule 17a-13 or in complying with the requirements for prompt payment for securities under section 8 of Regulation T of the Board of Governors of the Federal Reserve System, because the Company does not carry security accounts for customers or perform custodial functions relating to customer securities.

The management of the Company is responsible for establishing and maintaining a system of internal accounting control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of control procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the Commission's above-mentioned objectives. The objectives of a system and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which the Company has responsibility are

safeguarded against loss from unauthorized use of disposition, and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal accounting control procedures or the practices and procedures referred to above, errors or irregularities may nevertheless occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the degree of compliance with them may deteriorate.

Our study and evaluation, made for the limited purpose described in the first paragraph, would not necessarily disclose all material weaknesses in the system. Accordingly, we do not express an opinion on the system of internal accounting control of Berman Cohn, LLC, taken as a whole. No condition that may be considered a material weakness came to our attention during our study and evaluation.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the Commission to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures were adequate at December 31, 2001 to meet the Commission's objectives.

This report is intended solely for the use of management, the Securities and Exchange Commission and the National Association of Securities Dealers and should not be used for any other purpose.

Markle Stuckey Hardesty & Bott

January 17, 2002